| Report Year | 2017 | 2018 | 2019 |
| :---: | :---: | :---: | :---: |
| Qtr |  |  |  |
| Licenses | 1158 | 1140 | 1081 |
| Total Bingo Occasion Reported | 15,778 | 15,430 | 14,050 |
| Total Players Reported | 1,167,536 | 1,122,986 | 1,025,382 |
|  |  |  |  |
| GRAND TOTALS |  |  |  |
| Gross Amount Wagered on Charitable Games | \$124,141,187 | \$126,752,579 | \$121,674,243 |
| Profit From Charitable Games of Chance - Before Admin Fees | \$25,113,125 | \$29,176,291 | \$28,824,586 |
| Less - Fees Paid to Secretary of State | \$679,642 | \$697,182 | \$668,135 |
| Net Profit Total (\% of Amount Wagered) | 20\% | 23\% | 24\% |
|  |  |  |  |
| Charitable games Outside of Bingo Occasions |  |  |  |
| Bar/Club Pulltab |  |  |  |
| Gross Amount Wagered on Pulltabs | \$17,376,654 | \$17,885,652 | \$15,859,858 |
| Less - Bar Pulltab Payouts | \$14,112,906 | \$14,513,719 | \$12,817,309 |
| Gross Income From Bar/Club Rooms | \$3,263,748 | \$3,371,933 | \$3,042,549 |
| Less - Total Amount Paid for Pulltab Bar Supplies | \$533,495 | \$560,943 | \$456,608 |
| Net Profit Bar/Club Rooms - Before Admin Fees | \$2,730,253 | \$2,810,990 | \$2,585,941 |
| Net Profit (\% of Amount Wagered) | 16\% | 16\% | 16\% |
|  |  |  |  |
| Raffles |  |  |  |
| Gross Amount Wagered on Raffles | \$26,007,771 | \$29,261,280 | \$28,701,283 |
| Less - Raffle Payouts | \$9,002,479 | \$8,124,253 | \$8,774,936 |
| Gross Income From Raffles | \$17,005,292 | \$21,137,027 | \$19,926,347 |
| Less - Total Amount Claimed for Expenses | \$5,339,432 | \$5,703,068 | \$4,762,604 |
| Net Profit Raffles - Before Admin Fees | \$11,665,860 | \$15,433,959 | \$15,163,743 |
| Net Profit Raffles (\% of Amount Wagered) | 45\% | 53\% | 53\% |
|  |  |  |  |
| Progressive Raffles |  |  |  |
| Gross Amount Wagered on Progressive Raffles | \$499,637 | \$600,198 | \$630,005 |
| Less - Progressive Raffle Payouts | \$315,521 | \$398,468 | \$363,821 |
| Gross Income From Progressive Raffles | \$184,116 | \$201,731 | \$266,184 |
| Less - Total Amount for Expenses | \$8,229 | \$7,939 | \$7,243 |
| Net Profit Progressive Raffles - Before Admin Fees | \$175,887 | \$193,792 | \$258,941 |
| Net Profit Progressive Raffles (\% of Amount Wagered) | 35\% | 32\% | 41\% |
|  |  |  |  |
| Charitable Games at Bingo Occasions |  |  |  |
| Bingo |  |  |  |
| Gross Amount Wagered on Bingo | \$28,657,805 | \$28,229,222 | \$26,500,462 |
| Less - Bingo Cash and Merchandise Payouts | \$22,757,653 | \$22,218,537 | \$20,573,049 |
| Less - Bingo Expenses | \$3,450,814 | \$3,436,856 | \$3,202,562 |
| Net Profit from Bingo | \$2,449,338 | \$2,573,829 | \$2,724,851 |
| Net Profit from Bingo(\% of Amount Wagered) | 8.5\% | 9.1\% | 10.3\% |
|  |  |  |  |
| Pulltabs at Bingo Occasions |  |  |  |
| Gross Amt Wagered on Pulltabs at Bingo | \$37,659,718 | \$36,301,825 | \$35,593,861 |
| Less - Pulltab Payouts | \$29,209,228 | \$28,053,042 | \$27,521,489 |
| Less: Pullab Supplies | \$1,306,203 | \$1,248,506 | \$1,298,071 |
| Less - Pulltab Expenses | \$4,530,424 | \$4,420,939 | \$4,299,184 |


| Report Year | 2017 | 2018 | 2019 |
| :---: | :---: | :---: | :---: |
| Qtr |  |  |  |
| Licenses | 1158 | 1140 | 1081 |
| Net Profit from Pulltabs | \$2,613,863 | \$2,579,338 | \$2,475,117 |
| Net Profit from Pulltabs (\% of Amount Wagered) | 6.9\% | 7.1\% | 7.0\% |
|  |  |  |  |
| Progressive Pulltabs at Bingo Occasions |  |  |  |
| Gross Amount Wagered on Progressive Pulltabs | \$4,509,342 | \$5,194,736 | \$5,448,594 |
| Progressive Pulltab Payouts | \$3,184,771 | \$3,578,148 | \$3,826,701 |
| Gross Profits - Progressive Pulltabs | \$1,324,571 | \$1,616,588 | \$1,621,893 |
| Less: Prog Pulltab Supplies | \$137,707 | \$166,706 | \$171,854 |
| Less: Other Prog Pulltab Expenses | \$544,446 | \$632,502 | \$660,502 |
| Net Profits from Progressive Pulltabs at Bingo Occasions | \$642,418 | \$817,380 | \$789,537 |
| Net Profit from Progressive Pulltabs (\% of Amount Wagered) | 14\% | 16\% | 14\% |
|  |  |  |  |
| Progressive Bingo at Bingo Occasions |  |  |  |
| Gross Amount Wagered on Progressive Bingo | \$9,836,243 | \$9,863,345 | \$9,567,040 |
| Gross Amount Paid on Progressive Bingo | \$5,179,859 | \$5,122,114 | \$4,857,030 |
| Gross Profit - Progressive Bingo | \$4,656,384 | \$4,741,231 | \$4,710,010 |
| Less: Prog Supplies | \$199,142 | \$242,623 | \$202,787 |
| Less: Other Prog Expenses | \$1,184,421 | \$1,201,122 | \$1,156,773 |
| Net Profits from Progressive Bingo at Bingo Occasions | \$3,272,821 | \$3,297,486 | \$3,350,450 |
| Net Profit from Progressive Bingo (\% of Amount Wagered) | 33\% | 33\% | 35\% |
|  |  |  |  |
| Bingo Occasion Totals |  |  |  |
| Total Amount Wagered | \$80,663,108 | \$79,589,128 | \$77,109,957 |
| Total Amount Paid Out as Prizes | \$60,331,511 | \$58,971,841 | \$56,778,269 |
| Gross Income - Bingo Occasions | \$20,331,597 | \$20,617,287 | \$20,331,688 |
| Expenses |  |  |  |
| Total Amount Paid for Rent | \$4,477,409 | \$4,472,867 | \$4,211,254 |
| Total Amount Paid for Security | \$312,439 | \$299,587 | \$255,323 |
| Total Amount Paid for Bookkeeping | \$485,482 | \$473,237 | \$410,780 |
| Total Amount Paid for Janitorial Services | \$100,867 | \$89,425 | \$73,216 |
| Total Amount Paid for Supplies | \$4,333,909 | \$4,356,303 | \$4,368,448 |
| Total Expenses | \$9,710,106 | \$9,691,419 | \$9,319,021 |
| Net Profits Bingo Occasions - Before Admin Fees | \$10,621,491 | \$10,925,868 | \$11,012,667 |
| Average Net Profit Before Admin Fees per License | \$9,172 | \$9,584 | \$10,187 |
| Average Net Profits Before Admin Fees per Occasion | \$673 | \$708 | \$784 |
| Average Net Profit Before Admin Fees per Player | \$9.10 | \$9.73 | \$10.74 |
| Net Profit Bingo Occasions (\% of Amount Wagered) | 13\% | 14\% | 14\% |

