| Report Year | 2015 | 2016 | 2017 |
| :---: | :---: | :---: | :---: |
| Qtr |  |  |  |
| Licenses | 1,210 | 1162 | 1159 |
| Total Bingo Occasion Reported | 17,485 | 16,061 | 15,043 |
| Total Players Reported | 1,321,280 | 1,256,956 | 1,115,341 |
|  |  |  |  |
| GRAND TOTALS |  |  |  |
| Gross Amount Wagered on Charitable Games | \$127,684,135 | \$124,397,802 | \$117,430,370 |
| Profit From Charitable Games of Chance - Before Admin Fees | \$25,384,014 | \$24,701,167 | \$23,042,224 |
| Less - Fees Paid to Secretary of State | \$700,224 | \$677,944 | \$643,330 |
| Net Profit Total (\% of Amount Wagered) | 20\% | 20\% | 20\% |
|  |  |  |  |
| Charitable games Outside of Bingo Occasions |  |  |  |
| Bar/Club Pullab |  |  |  |
| Gross Amount Wagered on Pulltabs | \$16,690,546 | \$17,433,580 | \$15,738,403 |
| Less - Bar Pulltab Payouts | \$13,388,310 | \$13,976,420 | \$12,831,668 |
| Gross Income From Bar/Club Rooms | \$3,302,236 | \$3,457,160 | \$2,906,735 |
| Less - Total Amount Paid for Pulltab Bar Supplies | \$525,694 | \$548,249 | \$488,822 |
| Net Profit Bar/Club Rooms - Before Admin Fees | \$2,776,542 | \$2,908,911 | \$2,417,913 |
| Net Profit (\% of Amount Wagered) | 17\% | 17\% | 15\% |
|  |  |  |  |
| Raffles |  |  |  |
| Gross Amount Wagered on Raffles | \$25,870,578 | \$26,018,342 | \$24,128,951 |
| Less - Raffle Payouts | \$9,804,939 | \$8,884,098 | \$8,811,259 |
| Gross Income From Raffles | \$16,065,639 | \$17,134,244 | \$15,317,692 |
| Less - Total Amount Claimed for Expenses | \$3,445,541 | \$4,911,694 | \$4,844,272 |
| Net Profit Raffles - Before Admin Fees | \$12,620,098 | \$12,222,550 | \$10,473,420 |
| Net Profit Raffles (\% of Amount Wagered) | 49\% | 47\% | 43\% |
|  |  |  |  |
| Progressive Raffles |  |  |  |
| Gross Amount Wagered on Progressive Raffles | \$185,906 | \$290,919 | \$423,279 |
| Less - Progressive Raffle Payouts | \$95,470 | \$173,327 | \$276,430 |
| Gross Income From Progressive Raffles | \$90,436 | \$117,592 | \$146,849 |
| Less - Total Amount for Expenses | \$2,971 | \$2,435 | \$9,872 |
| Net Profit Progressive Raffles - Before Admin Fees | \$87,465 | \$115,157 | \$136,977 |
| Net Profit Progressive Raffles (\% of Amount Wagered) | 47\% | 40\% | 32\% |
|  |  |  |  |
| Charitable Games at Bingo Occasions |  |  |  |
| Bingo |  |  |  |
| Gross Amount Wagered on Bingo | \$31,549,568 | \$29,492,847 | \$27,373,478 |
| Less - Bingo Cash and Merchandise Payouts | \$25,436,436 | \$23,639,008 | \$21,777,689 |
| Less - Bingo Expenses | \$3,808,816 | \$3,636,391 | \$3,293,356 |
| Net Profit from Bingo | \$2,304,316 | \$2,217,448 | \$2,302,433 |
| Net Profit from Bingo(\% of Amount Wagered) | 7.3\% | 7.5\% | 8.4\% |
|  |  |  |  |
| Pulltabs at Bingo Occasions |  |  |  |
| Gross Amt Wagered on Pulltabs at Bingo | \$43,412,357 | \$40,987,477 | \$36,223,076 |
| Less - Pulltab Payouts | \$33,929,053 | \$32,008,668 | \$28,207,729 |
| Less: Pulltab Supplies | \$1,410,239 | \$1,385,388 | \$1,247,183 |
| Less - Pulltab Expenses | \$5,238,473 | \$5,052,575 | \$4,354,790 |
| Net Profit from Pulltabs | \$2,834,592 | \$2,540,846 | \$2,413,375 |
| Net Profit from Pulltabs (\% of Amount Wagered) | 6.5\% | 6.2\% | 6.7\% |


| Report Year | 2015 | 2016 | 2017 |
| :---: | :---: | :---: | :---: |
| Qtr |  |  |  |
| Licenses | 1,210 | 1162 | 1159 |
|  |  |  |  |
| Progressive Pulltabs at Bingo Occasions |  |  |  |
| Gross Amount Wagered on Progressive Pulltabs | \$124,125 | \$715,239 | \$4,409,371 |
| Progressive Pulltab Payouts | \$94,454 | \$504,538 | \$3,113,722 |
| Gross Profits - Progressive Pulltabs | \$29,671 | \$210,701 | \$1,295,649 |
| Less: Prog Pulltab Supplies | \$7,386 | \$24,780 | \$135,988 |
| Less: Other Prog Pulltab Expenses | \$15,073 | \$88,868 | \$532,114 |
| Net Profits from Progressive Pulltabs at Bingo Occasions | \$7,212 | \$97,053 | \$627,547 |
| Net Profit from Progressive Pulltabs (\% of Amount Wagered) | 6\% | 14\% | 14\% |
|  |  |  |  |
| Progressive Bingo at Bingo Occasions |  |  |  |
| Gross Amount Wagered on Progressive Bingo | \$10,036,961 | \$9,748,936 | \$9,463,437 |
| Gross Amount Paid on Progressive Bingo | \$5,414,548 | \$5,247,048 | \$4,993,583 |
| Gross Profit - Progressive Bingo | \$4,622,413 | \$4,501,888 | \$4,469,854 |
| Less: Prog Supplies | \$153,341 | \$212,368 | \$193,585 |
| Less: Other Prog Expenses | \$1,211,999 | \$1,202,079 | \$1,138,834 |
| Net Profits from Progressive Bingo at Bingo Occasions | \$3,257,073 | \$3,087,441 | \$3,137,435 |
| Net Profit from Progressive Bingo (\% of Amount Wagered) | 32\% | 32\% | 33\% |
|  |  |  |  |
| Bingo Occasion Totals |  |  |  |
| Total Amount Wagered | \$85,123,011 | \$80,944,499 | \$77,469,362 |
| Total Amount Paid Out as Prizes | \$64,874,491 | \$61,399,262 | \$58,092,723 |
| Gross Income - Bingo Occasions | \$20,248,520 | \$19,545,237 | \$19,376,639 |
| Expenses |  |  |  |
| Total Amount Paid for Rent | \$4,783,259 | \$4,586,225 | \$4,287,153 |
| Total Amount Paid for Security | \$312,475 | \$320,188 | \$305,245 |
| Total Amount Paid for Bookkeeping | \$512,346 | \$489,752 | \$468,782 |
| Total Amount Paid for Janitorial Services | \$109,716 | \$109,888 | \$95,650 |
| Total Amount Paid for Supplies | \$4,556,565 | \$4,473,860 | \$4,162,264 |
| Total Expenses | \$10,274,361 | \$9,979,913 | \$9,319,094 |
| Net Profits Bingo Occasions - Before Admin Fees | \$9,974,159 | \$9,565,324 | \$10,057,545 |
| Average Net Profit Before Admin Fees per License | \$8,243 | \$8,232 | \$8,678 |
| Average Net Profits Before Admin Fees per Occasion | \$570 | \$596 | \$669 |
| Average Net Profit Before Admin Fees per Player | \$7.55 | \$7.61 | \$9.02 |
| Net Profit Bingo Occasions (\% of Amount Wagered) | 12\% | 12\% | 13\% |

