| Report Year  | 2014                        | 2015                        | 2016                        |                             |                             | 2017                     |             |                             |
|--|-----------------------------|-----------------------------|-----------------------------|-----------------------------|-----------------------------|--------------------------|-------------|-----------------------------|
| Qtr  | 2014                        | 2010                        | 2010                        | 1st Quarter                 | 2nd Quarter                 | 3rd Quarter              | 4th Quarter | CY 2017                     |
| Licenses   | 1,237                       | 1,210                       | 1,162.                      | 1159                        | 1159                        | 1159                     | 1159        | 1159                        |
| Total Bingo Occasion Reported  | 17,684                      | 17,485                      | 16,007                      | 3,798                       | 3,828                       | 3,619                    | 0           | 11,245                      |
| Total Players Reported   | 1,409,849                   | 1,321,280                   | 1,252,850                   | 298,262                     | 281,177                     | 264,715                  | 0           | 844,154                     |
|  |                             |                             |                             |                             |                             |                          |             |                             |
| GRAND TOTALS   |                             |                             |                             |                             |                             |                          |             |                             |
| Gross Amount Wagered on Charitable Games   | \$116,817,704               | \$127,684,135               | \$124,067,545               | \$36,881,315                | \$31,268,414                | \$24,642,888             | \$179       | \$92,792,796                |
| Profit From Charitable Games of Chance - Before Admin Fees   | \$22,482,696                | \$25,384,014                | \$24,680,801                | \$12,148,060                | \$1,609,412                 | \$5,187,725              | \$90        | \$19,038,759                |
| Less - Fees Paid to Secretary of State   | \$648,956                   | \$700,224                   | \$676,131                   | \$205,266                   | \$172,441                   | \$133,152                | \$0         | \$510,859                   |
| Net Profit Total (% of Amount Wagered)   | 19%                         | 20%                         | 20%                         | 33%                         | 5%                          | 21%                      | 50%         | 21%                         |
| Charitable games Outside of Bingo Occasions  |                             |                             |                             |                             |                             |                          |             |                             |
| Bar/Club Pulltab   |                             |                             |                             |                             |                             |                          |             |                             |
| Gross Amount Wagered on Pulltabs   | \$16,279,310                | \$16,690,546                | \$17,405,335                | \$4,291,650                 | \$4,518,551                 | \$3,549,516              | \$0         | \$12,359,717                |
| Less - Bar Pulitab Payouts   | \$13,047,343                | \$13,388,310                | \$13,956,469                | \$3,438,361                 | \$3,683,512                 | \$2,874,798              | \$0         | \$9,996,671                 |
| Gross Income From Bar/Club Rooms   | \$3,231,967                 | \$3,302,236                 | \$3,448,866                 | \$853,289                   | \$835,039                   | \$674,718                | \$0         | \$2,363,046                 |
| Less - Total Amount Paid for Pulltab Bar Supplies  | \$503,678                   | \$525,694                   | \$546,573                   | \$125,504                   | \$155,162                   | \$92,918                 | \$0         | \$373,584                   |
| Net Profit Bar/Club Rooms - Before Admin Fees  | \$2,728,289                 | \$2,776,542                 | \$2,902,293                 | \$727,785                   | \$679,877                   | \$581,800                | \$0         | \$1,989,462                 |
| Net Profit (% of Amount Wagered)   | 17%                         | 17%                         | 17%                         | 17%                         | 15%                         | 16%                      | 0%          | 16%                         |
|  |                             |                             |                             |                             |                             |                          |             |                             |
| Raffles  |                             |                             |                             |                             |                             |                          |             |                             |
| Gross Amount Wagered on Raffles  | \$16,975,341                | \$25,870,578                | \$26,009,598                | \$11,601,164                | \$6,853,519                 | \$3,152,821              | \$179       | \$21,607,683                |
| Less - Raffle Payouts Gross Income From Raffles  | \$3,766,485                 | \$9,804,939                 | \$8,883,971                 | \$886,910                   | \$6,352,423                 | \$619,065                | \$89        | \$7,858,487                 |
| Less - Total Amount Claimed for Expenses   | \$13,208,856<br>\$2,491,361 | \$16,065,639<br>\$3,445,541 | \$17,125,627<br>\$4,911,694 | \$10,714,254<br>\$2,358,022 | \$501,096<br>\$1,987,629    | \$2,533,756<br>\$195,260 | \$90<br>\$0 | \$13,749,196<br>\$4,540,911 |
| Net Profit Raffles - Before Admin Fees   | \$2,491,361<br>\$10,717,495 | \$3,445,541<br>\$12,620,098 | \$4,911,694<br>\$12,213,933 | \$2,358,022<br>\$8,356,232  | \$1,987,629<br>-\$1,486,533 | \$195,260<br>\$2,338,496 | \$0<br>\$90 | \$4,540,911                 |
| Net Profit Raffles (% of Amount Wagered)   | \$10,717,495                | \$12,620,098<br>49%         | 47%                         | 72%                         | -\$1,466,533                | \$2,336,496<br>74%       | 50%         | 43%                         |
| (12 21 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2   | 03/8                        | 45/0                        | 71 /0                       | 1 2 /0                      | -22/0                       | 17/0                     | JU /0       | +5/0                        |
| Progressive Raffles  |                             |                             |                             |                             |                             |                          |             |                             |
| Gross Amount Wagered on Progressive Raffles  | \$58,478                    | \$185,906                   | \$290,284                   | \$104,677                   | \$109,013                   | \$96,571                 | \$0         | \$310,261                   |
| Less - Progressive Raffle Payouts  | \$37,239                    | \$95,470                    | \$173,327                   | \$53,192                    | \$103,175                   | \$55,121                 | \$0         | \$211,488                   |
| Gross Income From Progressive Raffles  | \$21,239                    | \$90,436                    | \$116,957                   | \$51,485                    | \$5,838                     | \$41,450                 | \$0         | \$98,773                    |
| Less - Total Amount for Expenses   | \$4,674                     | \$2,971                     | \$2,308                     | \$721                       | \$856                       | \$3,167                  | \$0         | \$4,744                     |
| Net Profit Progressive Raffles - Before Admin Fees   | \$16,565                    | \$87,465                    | \$114,649                   | \$50,764                    | \$4,982                     | \$38,283                 | \$0         | \$94,029                    |
| Net Profit Progressive Raffles (% of Amount Wagered)   | 28%                         | 47%                         | 39%                         | 48%                         | 5%                          | 40%                      |             | 30%                         |
|  |                             |                             |                             |                             |                             |                          |             |                             |
| Charitable Games at Bingo Occasions Bingo  |                             |                             |                             |                             |                             |                          |             |                             |
| Gross Amount Wagered on Bingo  | \$32,609,599                | \$31,549,568                | \$29,389,123                | \$7,250,285                 | \$6,862,535                 | \$6,494,251              | \$0         | \$20,607,071                |
| Less - Bingo Cash and Merchandise Payouts  | \$26,529,839                | \$25,436,436                | \$23,542,655                | \$5,570,000                 | \$5,537,062                 | \$5,254,901              | \$0         | \$16,361,963                |
| Less - Bingo Expenses  | \$4,111,016                 | \$3,808,816                 | \$3,622,283                 | \$834,669                   | \$842,312                   | \$779,504                | \$0         | \$2,370,308                 |
| Net Profit from Bingo  | \$1,968,744                 | \$2,304,316                 | \$2,224,185                 | \$845,616                   | \$483,161                   | \$459,846                | \$0         | \$1,874,800                 |
| Net Profit from Bingo(% of Amount Wagered)   | 6.0%                        | 7.3%                        | 7.6%                        | 11.7%                       | 7.0%                        | 7.1%                     | 0.0%        | 9.1%                        |
|  |                             |                             |                             |                             |                             |                          |             |                             |
| Pulltabs at Bingo Occasions  |                             |                             |                             |                             |                             |                          |             |                             |
| Gross Amt Wagered on Pulltabs at Bingo   | \$41,247,634                | \$43,412,357                | \$40,834,541                | \$10,258,230                | \$9,516,291                 | \$8,164,742              | \$0         | \$27,939,263                |
| Less - Pulltab Payouts   | \$32,058,656                | \$33,929,053                | \$31,878,269                | \$7,999,891                 | \$7,411,532                 | \$6,338,233              | \$0         | \$21,749,656                |
| Less: Pulltab Supplies   | \$1,369,647                 | \$1,410,239                 | \$1,381,223                 | \$342,348                   | \$334,935                   | \$283,771                | \$0         | \$961,054                   |
| Less - Pulltab Expenses  | \$5,198,761                 | \$5,238,473                 | \$5,031,900                 | \$1,180,950                 | \$1,168,035                 | \$980,013                | \$0         | \$3,213,686                 |
| Net Profit from Pulltabs   | \$2,620,570                 | \$2,834,592                 | \$2,543,149                 | \$735,041                   | \$601,789                   | \$562,725                | \$0         | \$2,014,867                 |
| Net Profit from Pulltabs (% of Amount Wagered)   | 6.4%                        | 6.5%                        | 6.2%                        | 7.2%                        | 6.3%                        | 6.9%                     | 0.0%        | 7.2%                        |
| Progressive Pulltabs at Bingo Occasions  |                             |                             |                             |                             |                             |                          |             |                             |
| Gross Amount Wagered on Progressive Pulltabs   | \$152,310                   | \$124,125                   | \$715,239                   | \$966,338                   | \$1,119,287                 | \$1,099,372              | \$0         | \$3,184,997                 |
| Progressive Pulltab Payouts  | \$109,023                   | \$94,454                    | \$504,538                   | \$682,625                   | \$791,037                   | \$759,551                | \$0         | \$2,233,213                 |
| Gross Profits - Progressive Pulltabs   | \$43,287                    | \$29,671                    | \$210,701                   | \$283,713                   | \$328,250                   | \$339,821                | \$0         | \$951,784                   |
| Less: Prog Pulltab Supplies  | \$5,531                     | \$7,386                     | \$24,780                    | \$30,967                    | \$33,651                    | \$35,608                 | \$0         | \$100,226                   |
| Less: Other Prog Pulltab Expenses  | \$19,083                    | \$15,073                    | \$88,802                    | \$111,247                   | \$137,382                   | \$131,958                | \$0         | \$366,351                   |
| Net Profits from Progressive Pulltabs at Bingo Occasions   | \$18,673                    | \$7,212                     | \$97,119                    | \$141,499                   | \$157,217                   | \$172,255                | \$0         | \$485,207                   |
| Net Profit from Progressive Pulltabs (% of Amount Wagered)   | 12%                         | 6%                          | 14%                         | 15%                         | 14%                         | 16%                      | 0%          | 15%                         |
|  | <u> </u>                    |                             |                             |                             |                             |                          |             |                             |
| Progressive Bingo at Bingo Occasions   | 00 5 10 0 :=                | <b>#40.000.0</b>            | <b>CO 710 05</b>            | <b>CO 511 5</b>             | <b>#0</b> 000 07:           | fo 400 455               |             | A7 004 0                    |
| Gross Amount Wagered on Progressive Bingo  | \$9,542,947                 | \$10,036,961<br>\$5,414,548 | \$9,712,328                 | \$2,511,569                 | \$2,398,231                 | \$2,182,186              | \$0<br>\$0  | \$7,091,986                 |
| Gross Amount Paid on Progressive Bingo Gross Profit - Progressive Bingo  | \$5,287,412                 | \$5,414,548                 | \$5,225,594                 | \$1,256,578<br>\$1,254,001  | \$1,301,163                 | \$1,162,678              | \$0<br>\$0  | \$3,720,419                 |
| Less: Prog Supplies  | \$4,255,535<br>\$90,719     | \$4,622,413<br>\$153,341    | \$4,486,734<br>\$212,064    | \$1,254,991<br>\$47,376     | \$1,097,068<br>\$53,324     | \$1,019,508<br>\$44,475  | \$0<br>\$0  | \$3,371,567<br>\$145,175    |
| Less: Other Prog Expenses  | \$1,203,969                 | \$1,211,999                 | \$212,064                   | \$47,376                    | \$53,324<br>\$294,360       | \$44,475<br>\$261,928    | \$0<br>\$0  | \$145,175                   |
| Net Profits from Progressive Bingo at Bingo Occasions  | \$2,960,847                 | \$3,257,073                 | \$3,077,546                 | \$918,478                   | \$749,384                   | \$713,105                | \$0         | \$2,410,643                 |
| Net Profit from Progressive Bingo (% of Amount Wagered)  | 31%                         | 32%                         | 32%                         | 37%                         | 31%                         | 33%                      | 0%          | 34%                         |
|  | 2170                        | 2270                        |                             | 2.70                        | 2.70                        | /-                       | 270         | 2.70                        |
| Bingo Occasion Totals  |                             |                             |                             |                             |                             |                          |             |                             |
| Total Amount Wagered   | \$83,552,490                | \$85,123,011                | \$80,651,231                | \$20,986,422                | \$19,896,344                | \$17,940,551             | \$0         | \$58,823,317                |
| Total Amount Paid Out as Prizes  | \$63,984,930                | \$64,874,491                | \$61,151,056                | \$15,509,094                | \$15,040,794                | \$13,515,363             | \$0         | \$44,065,251                |
| Gross Income - Bingo Occasions   | \$19,567,560                | \$20,248,520                | \$19,500,175                | \$5,477,328                 | \$4,855,550                 | \$4,425,188              | \$0         | \$14,758,066                |
| Expenses Total Amount Boild for Boot   |                             |                             |                             |                             | *****                       |                          |             |                             |
| Total Amount Paid for Security   | \$5,047,101                 | \$4,783,259                 | \$4,566,165                 | \$1,104,803                 | \$1,083,011                 | \$1,010,304              | \$0         | \$3,198,118                 |
| Total Amount Paid for Security  Total Amount Paid for Bookkeeping  | \$335,718                   | \$312,475                   | \$318,128                   | \$75,123                    | \$77,833                    | \$68,057                 | \$0         | \$221,013                   |
| Total Amount Paid for Bookkeeping  Total Amount Paid for Janitorial Services   | \$509,024<br>\$122,821      | \$512,346<br>\$109,716      | \$487,757<br>\$109,888      | \$125,445<br>\$21,948       | \$122,560<br>\$26,720       | \$109,934<br>\$22,900    | \$0<br>\$0  | \$357,939<br>\$71,568       |
| Total Amount Paid for Supplies   | \$122,821<br>\$4,518,165    | \$109,716<br>\$4,556,565    | \$109,888<br>\$4,458,171    | \$21,948<br>\$1,088,685     | \$26,720<br>\$1,131,965     | \$22,900<br>\$942,208    | \$0<br>\$0  | \$71,568<br>\$2,917,457     |
| Total Expenses   | \$10,532,829                | \$10,274,361                | \$9,940,109                 | \$2,416,004                 | \$1,131,965                 | \$2,153,403              | \$0         | \$6,766,095                 |
| Net Profits Bingo Occasions - Before Admin Fees  | \$9,034,731                 | \$9,974,159                 | \$9,560,066                 | \$3,061,324                 | \$2,442,069                 | \$2,153,403              | \$0         | \$7,991,971                 |
| Average Net Profit Before Admin Fees per License   | \$7,304                     | \$8,243                     | \$8,227                     | \$2,641                     | \$2,082                     | \$1,960                  | \$0         | \$6,896                     |
| Average Net Profits Before Admin Fees per Occasion   | \$511                       | \$570                       | \$597                       | \$272                       | \$215                       | \$202                    | \$0         | \$711                       |
| Average Net Profit Before Admin Fees per Player  | \$6.40                      | \$7.55                      | \$7.63                      | \$3.63                      | \$2.86                      | \$2.69                   | \$0.00      | \$9.47                      |
| Net Profit Bingo Occasions (% of Amount Wagered)   | 11%                         | 12%                         | 12%                         | 15%                         | 12%                         | 13%                      | 0%          | 14%                         |
| L Company of the Comp |                             | /0                          | /0                          | /0                          | /0                          |                          | - 70        | , 0                         |