| Report Year | 2013 | 2014 | 2015 | 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Qtr |  |  |  | 1st Quarter | 2nd Quarter | 3rd Quarter | CY 2016 |
| Licenses | 1,289 | 1,237 | 1,210 | 1129 | 1129 | 1129 | 1129 |
| Total Bingo Occasion Reported | 17,925 | 17,697 | 17,608 | 3,858 | 4,004 | 5 | 7,867 |
| Total Players Reported | 1,462,722 | 1,411,119 | 1,322,470 | 305,565 | 340,773 | 296 | 646,634 |
|  |  |  |  |  |  |  |  |
| GRAND TOTALS |  |  |  |  |  |  |  |
| Gross Amount Wagered on Charitable Games | \$115,758,728 | \$116,898,225 | \$127,717,685 | \$35,854,793 | \$31,867,017 | \$46,756 | \$67,768,566 |
| Profit From Charitable Games of Chance - Before Admin Fees | \$22,664,898 | \$22,509,390 | \$24,082,561 | \$10,769,692 | \$4,954,461 | \$26,396 | \$15,816,327 |
| Less - Fees Paid to Secretary of State | \$312,883 | \$649,483 | \$700,514 | \$199,599 | \$174,921 | \$192 | \$374,712 |
| Net Profit Total (\% of Amount Wagered) | 20\% | 19\% | 19\% | 30\% | 16\% | 56\% | 23\% |
|  |  |  |  |  |  |  |  |
| Charitable games Outside of Bingo Occasions |  |  |  |  |  |  |  |
| Bar/Club Pulltab |  |  |  |  |  |  |  |
| Gross Amount Wagered on Pulltabs | \$17,105,574 | \$16,279,310 | \$16,680,378 | \$4,217,801 | \$4,553,518 | \$0 | \$8,771,319 |
| Less - Bar Pulltab Payouts | \$13,834,897 | \$12,858,936 | \$13,371,915 | \$3,422,350 | \$3,614,411 | \$0 | \$7,036,761 |
| Gross Income From Bar/Club Rooms | \$3,270,677 | \$3,420,374 | \$3,308,463 | \$795,451 | \$939,107 | \$0 | \$1,734,558 |
| Less - Total Amount Paid for Pulltab Bar Supplies | \$532,869 | \$503,678 | \$526,485 | \$132,465 | \$139,167 | \$0 | \$271,632 |
| Net Profit Bar/Club Rooms - Before Admin Fees | \$2,737,808 | \$2,916,696 | \$2,781,978 | \$662,986 | \$799,940 | \$0 | \$1,462,926 |
| Net Profit (\% of Amount Wagered) | 16\% | 18\% | 17\% | 16\% | 18\% | 0\% | 17\% |
|  |  |  |  |  |  |  |  |
| Raffles |  |  |  |  |  |  |  |
| Gross Amount Wagered on Raffles | \$14,901,065 | \$17,013,492 | \$25,852,305 | \$11,415,535 | \$7,133,650 | \$40,562 | \$18,589,747 |
| Less - Raffle Payouts | \$3,562,172 | \$3,955,014 | \$9,720,590 | \$1,500,839 | \$4,335,320 | \$16,523 | \$5,852,682 |
| Gross Income From Raffles | \$11,338,893 | \$13,058,478 | \$16,131,715 | \$9,914,696 | \$2,798,330 | \$24,039 | \$12,737,065 |
| Less - Total Amount Claimed for Expenses | \$1,109,639 | \$2,522,700 | \$4,794,488 | \$2,541,795 | \$1,179,791 | \$320 | \$3,721,906 |
| Net Profit Raffles - Before Admin Fees | \$10,229,254 | \$10,535,778 | \$11,337,227 | \$7,372,901 | \$1,618,539 | \$23,719 | \$9,015,159 |
| Net Profit Raffles (\% of Amount Wagered) | 69\% | 62\% | 44\% | 65\% | 23\% | 58\% | 48\% |
|  |  |  |  |  |  |  |  |
| Progressive Raffles |  |  |  |  |  |  |  |
| Gross Amount Wagered on Progressive Raffles | \$256 | \$84,122 | \$207,227 | \$78,239 | \$69,358 | \$0 | \$147,597 |
| Less - Progressive Raffle Payouts | \$200 | \$42,978 | \$94,122 | \$31,611 | \$46,991 | \$0 | \$78,602 |
| Gross Income From Progressive Raffles | \$56 | \$41,144 | \$113,105 | \$46,628 | \$22,367 | \$0 | \$68,995 |
| Less - Total Amount for Expenses | \$314 | \$4,674 | \$8,729 | \$452 | \$350 | \$0 | \$802 |
| Net Profit Progressive Raffles - Before Admin Fees | (\$258) | \$36,470 | \$104,376 | \$46,176 | \$22,017 | \$0 | \$68,193 |
| Net Profit Progressive Raffles (\% of Amount Wagered) | -101\% | 43\% | 50\% | 59\% | 32\% |  | 46\% |
|  |  |  |  |  |  |  |  |
| Charitable Games at Bingo Occasions |  |  |  |  |  |  |  |
| Bingo |  |  |  |  |  |  |  |
| Gross Amount Wagered on Bingo | \$33,539,088 | \$32,629,572 | \$31,612,926 | \$7,376,706 | \$7,278,815 | \$5,192 | \$14,660,713 |
| Less - Bingo Cash and Merchandise Payouts | \$26,677,868 | \$26,549,889 | \$25,507,262 | \$5,633,970 | \$5,835,542 | \$2,578 | \$11,472,090 |
| Less - Bingo Expenses | \$4,115,648 | \$4,113,201 | \$3,819,392 | \$904,842 | \$883,768 | \$326 | \$1,746,056 |
| Net Profit from Bingo | \$2,745,572 | \$1,966,482 | \$2,286,272 | \$837,894 | \$559,505 | \$2,288 | \$1,442,567 |
| Net Profit from Bingo(\% of Amount Wagered) | 8.2\% | 6.0\% | 7.2\% | 11.4\% | 7.7\% | 44.1\% | 9.8\% |
|  |  |  |  |  |  |  |  |
| Pulltabs at Bingo Occasions |  |  |  |  |  |  |  |
| Gross Amt Wagered on Pulltabs at Bingo | \$40,607,083 | \$41,262,734 | \$43,422,588 | \$10,500,638 | \$10,409,206 | \$1,002 | \$20,910,846 |
| Less - Pulltab Payouts | \$31,538,898 | \$32,069,391 | \$33,940,643 | \$8,148,580 | \$8,036,920 | \$550 | \$16,186,050 |
| Less: Pulltab Supplies | \$1,252,725 | \$1,369,647 | \$1,409,963 | \$354,462 | \$338,855 | \$230 | \$693,547 |
| Less - Pulltab Expenses | \$4,981,725 | \$5,200,245 | \$5,243,602 | \$1,288,030 | \$1,263,849 | \$63 | \$2,490,432 |
| Net Profit from Pulltabs | \$2,833,735 | \$2,623,451 | \$2,828,380 | \$709,566 | \$769,582 | \$159 | \$1,540,817 |
| Net Profit from Pulltabs (\% of Amount Wagered) | 7.0\% | 6.4\% | 6.5\% | 6.8\% | 7.4\% | 15.9\% | 7.4\% |
|  |  |  |  |  |  |  |  |
| Progressive Pulltabs at Bingo Occasions |  |  |  |  |  |  |  |
| Gross Amount Wagered on Progressive Pulltabs | \$281,541 | \$152,310 | \$124,125 | \$19,577 | \$46,749 | \$0 | \$66,326 |
| Progressive Pulltab Payouts | \$197,878 | \$109,023 | \$94,454 | \$9,100 | \$33,154 | \$0 | \$42,254 |
| Gross Profits - Progressive Pulltabs | \$83,663 | \$43,287 | \$29,671 | \$10,477 | \$13,595 | \$0 | \$24,072 |
| Less: Prog Pulltab Supplies | \$8,378 | \$5,531 | \$7,386 | \$2,192 | \$1,386 | \$0 | \$3,578 |
| Less: Other Prog Pulltab Expenses | \$34,419 | \$19,081 | \$15,081 | \$2,401 | \$5,676 | \$0 | \$7,899 |
| Net Profits from Progressive Pulltabs at Bingo Occasions | \$40,866 | \$18,675 | \$7,204 | \$5,884 | \$6,533 | \$0 | \$12,595 |
| Net Profit from Progressive Pulltabs (\% of Amount Wagered) | 15\% | 12\% | 6\% | 30\% | 14\% | 0\% | 19\% |
|  |  |  |  |  |  |  |  |
| Progressive Bingo at Bingo Occasions |  |  |  |  |  |  |  |
| Gross Amount Wagered on Progressive Bingo | \$9,324,377 | \$9,550,244 | \$10,025,363 | \$2,324,536 | \$2,445,079 | \$0 | \$4,769,615 |
| Gross Amount Paid on Progressive Bingo | \$5,363,556 | \$5,287,412 | \$5,396,532 | \$1,214,855 | \$1,291,122 | \$0 | \$2,505,977 |
| Gross Profit - Progressive Bingo | \$3,960,821 | \$4,262,832 | \$4,628,831 | \$1,109,681 | \$1,153,957 | \$0 | \$2,263,638 |
| Less: Prog Supplies | \$99,355 | \$90,719 | \$153,771 | \$68,800 | \$46,144 | \$0 | \$114,944 |
| Less: Other Prog Expenses | \$1,144,003 | \$1,204,792 | \$1,211,497 | \$285,132 | \$296,873 | \$0 | \$568,050 |
| Net Profits from Progressive Bingo at Bingo Occasions | \$2,717,463 | \$2,967,321 | \$3,263,563 | \$755,749 | \$810,940 | \$0 | \$1,580,644 |
| Net Profit from Progressive Bingo (\% of Amount Wagered) | 29\% | $31 \%$ | 33\% | 33\% | $33 \%$ | 0\% | 33\% |


| Report Year | 2013 | 2014 | 2015 | 2016 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Qtr |  |  |  | 1st Quarter | 2nd Quarter | 3rd Quarter | CY 2016 |
| Licenses | 1,289 | 1,237 | 1,210 | 1129 | 1129 | 1129 | 1129 |
|  |  |  |  |  |  |  |  |
| Bingo Occasion Totals |  |  |  |  |  |  |  |
| Total Amount Wagered | \$83,752,089 | \$83,594,860 | \$85,185,002 | \$20,221,457 | \$20,179,849 | \$6,194 | \$40,407,500 |
| Total Amount Paid Out as Prizes | \$63,778,200 | \$64,015,715 | \$64,938,891 | \$15,006,505 | \$15,196,738 | \$3,128 | \$30,206,371 |
| Gross Income - Bingo Occasions | \$19,973,889 | \$19,579,145 | \$20,246,111 | \$5,214,952 | \$4,983,111 | \$3,066 | \$10,201,129 |
| Expenses |  |  |  |  |  |  |  |
| Total Amount Paid for Rent | \$5,055,493 | \$5,047,101 | \$4,798,220 | \$1,107,294 | \$1,102,392 | \$0 | \$2,209,686 |
| Total Amount Paid for Security | \$317,114 | \$335,803 | \$312,475 | \$76,376 | \$85,484 | \$0 | \$161,860 |
| Total Amount Paid for Bookkeeping | \$515,448 | \$509,684 | \$512,991 | \$116,777 | \$119,739 | \$0 | \$236,516 |
| Total Amount Paid for Janitorial Services | \$134,362 | \$124,799 | \$109,716 | \$24,337 | \$31,557 | \$0 | \$55,894 |
| Total Amount Paid for Supplies | \$4,253,378 | \$4,519,932 | \$4,556,170 | \$1,155,621 | \$1,110,994 | \$389 | \$2,148,482 |
| Total Expenses | \$10,275,795 | \$10,537,319 | \$10,289,572 | \$2,480,405 | \$2,450,166 | \$389 | \$4,812,438 |
| Net Profits Bingo Occasions - Before Admin Fees | \$9,698,094 | \$9,041,826 | \$9,956,539 | \$2,734,547 | \$2,532,945 | \$2,677 | \$5,388,691 |
| Average Net Profit Before Admin Fees per License | \$7,524 | \$7,309 | \$8,229 | \$2,422 | \$2,244 | \$2 | \$4,773 |
| Average Net Profits Before Admin Fees per Occasion | \$541 | \$511 | \$565 | \$348 | \$322 | \$0 | \$685 |
| Average Net Profit Before Admin Fees per Player | \$6.64 | \$6.40 | \$7.53 | \$4.23 | \$3.92 | \$0.00 | \$8.33 |
| Net Profit Bingo Occasions (\% of Amount Wagered) | 12\% | 11\% | 12\% | 14\% | 13\% | 43\% | 13\% |

