| Report Year | 2013 | 2014 | 2015 |
| :---: | :---: | :---: | :---: |
| Qtr |  |  |  |
| Licenses | 1,289 | 1,237 | 1,210 |
| Total Bingo Occasion Reported | 17,925 | 17,684 | 17,482 |
| Total Players Reported | 1,462,722 | 1,410,268 | 1,312,561 |
|  |  |  |  |
| GRAND TOTALS |  |  |  |
| Gross Amount Wagered on Charitable Games | \$115,758,728 | \$116,855,689 | \$126,860,264 |
| Profit From Charitable Games of Chance - Before Admin Fees | \$22,664,898 | \$22,503,206 | \$23,785,466 |
| Less - Fees Paid to Secretary of State | \$312,883 | \$649,281 | \$696,187 |
| Net Profit Total (\% of Amount Wagered) | 20\% | 19\% | 19\% |
|  |  |  |  |
| Charitable games Outside of Bingo Occasions |  |  |  |
| Bar/Club Pultab |  |  |  |
| Gross Amount Wagered on Pulltabs | \$17,105,574 | \$16,279,310 | \$16,606,541 |
| Less - Bar Pulltab Payouts | \$13,834,897 | \$12,858,936 | \$13,308,023 |
| Gross Income From Bar/Club Rooms | \$3,270,677 | \$3,420,374 | \$3,298,518 |
| Less - Total Amount Paid for Pulltab Bar Supplies | \$532,869 | \$503,678 | \$531,270 |
| Net Profit Bar/Club Rooms - Before Admin Fees | \$2,737,808 | \$2,916,696 | \$2,767,248 |
| Net Profit (\% of Amount Wagered) | 16\% | 18\% | 17\% |
|  |  |  |  |
| Raffles |  |  |  |
| Gross Amount Wagered on Raffles | \$14,901,065 | \$17,011,492 | \$25,679,352 |
| Less - Raffle Payouts | \$3,562,172 | \$3,954,014 | \$9,669,178 |
| Gross Income From Raffles | \$11,338,893 | \$13,057,478 | \$16,010,174 |
| Less - Total Amount Claimed for Expenses | \$1,109,639 | \$2,522,700 | \$4,905,327 |
| Net Profit Raffles - Before Admin Fees | \$10,229,254 | \$10,534,778 | \$11,104,847 |
| Net Profit Raffles (\% of Amount Wagered) | 69\% | 62\% | 43\% |
|  |  |  |  |
| Progressive Raffles |  |  |  |
| Gross Amount Wagered on Progressive Raffles | \$256 | \$84,122 | \$215,109 |
| Less - Progressive Raffle Payouts | \$200 | \$42,978 | \$94,292 |
| Gross Income From Progressive Raffles | \$56 | \$41,144 | \$120,817 |
| Less - Total Amount for Expenses | \$314 | \$4,674 | \$9,160 |
| Net Profit Progressive Raffles - Before Admin Fees | (\$258) | \$36,470 | \$111,657 |
| Net Profit Progressive Raffles (\% of Amount Wagered) | -101\% | 43\% | 52\% |
|  |  |  |  |
| Charitable Games at Bingo Occasions |  |  |  |
| Bingo |  |  |  |
| Gross Amount Wagered on Bingo | \$33,539,088 | \$32,610,584 | \$31,349,300 |
| Less - Bingo Cash and Merchandise Payouts | \$26,677,868 | \$26,530,380 | \$25,261,089 |
| Less - Bingo Expenses | \$4,115,648 | \$4,112,527 | \$3,782,094 |
| Net Profit from Bingo | \$2,745,572 | \$1,967,677 | \$2,306,117 |
| Net Profit from Bingo(\% of Amount Wagered) | 8.2\% | 6.0\% | 7.4\% |
|  |  |  |  |
| Pulltabs at Bingo Occasions |  |  |  |
| Gross Amt Wagered on Pulltabs at Bingo | \$40,607,083 | \$41,246,603 | \$43,155,102 |
| Less - Pulltab Payouts | \$31,538,898 | \$32,057,984 | \$33,767,463 |
| Less: Pulltab Supplies | \$1,252,725 | \$1,369,647 | \$1,385,992 |
| Less - Pulltab Expenses | \$4,981,725 | \$5,200,450 | \$5,204,178 |
| Net Profit from Pullabs | \$2,833,735 | \$2,618,522 | \$2,797,469 |
| Net Profit from Pulltabs (\% of Amount Wagered) | 7.0\% | 6.3\% | 6.5\% |


| Report Year | 2013 | 2014 | 2015 |
| :---: | :---: | :---: | :---: |
| Qtr |  |  |  |
| Licenses | 1,289 | 1,237 | 1,210 |
|  |  |  |  |
| Progressive Pulltabs at Bingo Occasions |  |  |  |
| Gross Amount Wagered on Progressive Pulltabs | \$281,541 | \$152,310 | \$124,717 |
| Progressive Pulltab Payouts | \$197,878 | \$109,023 | \$94,454 |
| Gross Profits - Progressive Pulltabs | \$83,663 | \$43,287 | \$30,263 |
| Less: Prog Pulltab Supplies | \$8,378 | \$5,531 | \$15,946 |
| Less: Other Prog Pulltab Expenses | \$34,419 | \$19,089 | \$15,134 |
| Net Profits from Progressive Pulltabs at Bingo Occasions | \$40,866 | \$18,667 | -\$817 |
| Net Profit from Progressive Pulltabs (\% of Amount Wagered) | 15\% | 12\% | -1\% |
|  |  |  |  |
| Progressive Bingo at Bingo Occasions |  |  |  |
| Gross Amount Wagered on Progressive Bingo | \$9,324,377 | \$9,544,827 | \$9,943,431 |
| Gross Amount Paid on Progressive Bingo | \$5,363,556 | \$5,283,592 | \$5,341,254 |
| Gross Profit - Progressive Bingo | \$3,960,821 | \$4,261,235 | \$4,602,177 |
| Less: Prog Supplies | \$99,355 | \$90,719 | \$153,636 |
| Less: Other Prog Expenses | \$1,144,003 | \$1,204,636 | \$1,199,829 |
| Net Profits from Progressive Bingo at Bingo Occasions | \$2,717,463 | \$2,965,880 | \$3,248,712 |
| Net Profit from Progressive Bingo (\% of Amount Wagered) | 29\% | 31\% | 33\% |
|  |  |  |  |
| Bingo Occasion Totals |  |  |  |
| Total Amount Wagered | \$83,752,089 | \$83,554,324 | \$84,572,550 |
| Total Amount Paid Out as Prizes | \$63,778,200 | \$63,980,979 | \$64,464,260 |
| Gross Income - Bingo Occasions | \$19,973,889 | \$19,573,345 | \$20,108,290 |
| Expenses |  |  |  |
| Total Amount Paid for Rent | \$5,055,493 | \$5,047,101 | \$4,757,949 |
| Total Amount Paid for Security | \$317,114 | \$335,803 | \$306,959 |
| Total Amount Paid for Bookkeeping | \$515,448 | \$509,684 | \$509,161 |
| Total Amount Paid for Janitorial Services | \$134,362 | \$124,183 | \$109,147 |
| Total Amount Paid for Supplies | \$4,253,378 | \$4,519,932 | \$4,518,019 |
| Total Expenses | \$10,275,795 | \$10,536,703 | \$10,201,235 |
| Net Profits Bingo Occasions - Before Admin Fees | \$9,698,094 | \$9,036,642 | \$9,907,055 |
| Average Net Profit Before Admin Fees per License | \$7,524 | \$7,305 | \$8,188 |
| Average Net Profits Before Admin Fees per Occasion | \$541 | \$511 | \$567 |
| Average Net Profit Before Admin Fees per Player | \$6.64 | \$6.40 | \$7.55 |
| Net Profit Bingo Occasions (\% of Amount Wagered) | 12\% | 11\% | 12\% |

