| Report Year Qtr | 2011 | 2012 | 2013 | $\begin{array}{r} 2014 \\ 3 \text { rd Quarter } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Licenses | 1,286 | 1,242 | 1,288 | 1,233 |
| Pulltabs at Bingo Occasions |  |  |  |  |
| Gross Amt Wagered on Pulltabs at Bingo | \$41,083,918 | \$40,967,160 | \$40,607,083 | \$10,109,820 |
| Less - Pulltab Payouts | \$32,330,841 | \$31,894,504 | \$31,538,898 | \$7,902,796 |
| Less - Pulltab Expenses | \$4,991,843 | \$5,026,842 | \$4,922,815 | \$1,262,449 |
| Net Profit from Pulltabs | \$3,761,234 | \$4,045,815 | \$4,145,370 | \$944,575 |
| Net Profit from Pulltabs (\% of Amount Wagered) | 9.2\% | 9.9\% | 10.2\% | 9.3\% |
|  |  |  |  |  |
| Progressive Pulltabs at Bingo Occasions |  |  |  |  |
| Gross Amount Wagered on Progressive Pulltabs | \$920,994 | \$407,932 | \$281,541 | \$37,995 |
| Progressive Pulltab Payouts | \$469,274 | \$272,749 | \$197,878 | \$29,180 |
| Gross Profits - Progressive Pulltabs | \$451,720 | \$135,183 | \$83,663 | \$8,815 |
| Less: Prog Pulltab Supplies | \$28,821 | \$18,492 | \$20,936 | \$11,461 |
| Less: Other Prog Pulltab Expenses | \$111,368 | \$50,071 | \$34,010 | \$4,745 |
| Net Profits from Progressive Pulltabs at Bingo Occasions | \$311,531 | \$66,620 | \$28,717 | -\$7,391 |
| Net Profit from Progressive Pulltabs (\% of Amount Wagered) | 34\% | 16\% | 10\% | -19\% |
|  |  |  |  |  |
| PROGRESSIVE BINGO AT BINGO OCCASIONS |  |  |  |  |
| Gross Amount Wagered on Progressive Bingo | \$9,005,679 | \$9,586,572 | \$9,324,377 | \$2,358,643 |
| Gross Amount Paid on Progressive Bingo | \$5,376,454 | \$5,442,296 | \$5,363,556 | \$1,352,581 |
| Gross Profit - Progressive Bingo | \$3,629,225 | \$4,144,276 | \$3,960,821 | \$1,006,062 |
| Less: Prog Supplies | \$92,825 | \$91,702 | \$105,075 | \$21,472 |
| Less: Other Prog Expenses | \$1,096,191 | \$1,176,731 | \$1,130,509 | \$294,532 |
| Net Profits from Progressive Bingo at Bingo Occasions | \$2,440,209 | \$2,875,843 | \$2,725,237 | \$690,058 |
| Net Profit from Progressive Bingo (\% of Amount Wagered) | 27\% | 30\% | 29\% | 29\% |
|  |  |  |  |  |
| BINGO OCCASION TOTALS |  |  |  |  |
| Total Amount Wagered | \$86,065,325 | \$86,309,617 | \$83,752,089 | \$20,590,159 |
| Total Amount Paid Out as Prizes | \$65,368,772 | \$65,651,683 | \$63,778,200 | \$15,998,955 |
| Gross Income - Bingo Occasions | \$20,696,553 | \$20,657,934 | \$19,973,889 | \$4,591,204 |
| Expenses |  |  |  |  |
| Total Amount Paid for Rent | \$5,279,468 | \$5,288,941 | \$5,055,493 | \$1,290,996 |
| Total Amount Paid for Security | \$308,587 | \$349,288 | \$317,114 | \$92,446 |
| Total Amount Paid for Bookkeeping | \$543,940 | \$561,156 | \$515,448 | \$126,717 |
| Total Amount Paid for Janitorial Services | \$137,822 | \$111,575 | \$134,362 | \$29,308 |
| Total Amount Paid for Supplies | \$4,193,891 | \$4,280,876 | \$4,131,929 | \$1,031,700 |
| Total Expenses | \$10,463,708 | \$10,591,836 | \$10,154,346 | \$2,571,167 |
| Net Profits Bingo Occasions - Before Admin Fees | \$10,232,845 | \$10,066,098 | \$9,819,543 | \$2,020,037 |
| Average Net Profit Before Admin Fees per License | \$7,957 | \$8,105 | \$7,624 | \$1,638 |
| Average Net Profits Before Admin Fees per Occasion | \$562 | \$540 | \$548 | \$145 |
| Average Net Profit Before Admin Fees per Player | \$6.63 | \$6.38 | \$6.72 | \$1.90 |
| Net Profit Bingo Occasions (\% of Amount Wagered) | 12\% | 12\% | 12\% | 10\% |


| Report Year Qtr | 2011 | 2012 | 2013 | $\begin{array}{r} 2014 \\ \text { 3rd Quarter } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: |
| Licenses | 1,286 | 1,242 | 1,288 | 1,233 |
| Total Bingo Occasion Reported | 18,194 | 18,654 | 17,925 | 4,997 |
| Total Players Reported | 1,543,806 | 1,577,803 | 1,462,722 | 359,421 |
|  |  |  |  |  |
| GRAND TOTALS |  |  |  |  |
| Gross Amount Wagered on Charitable Games | \$113,953,236 | \$116,334,611 | \$115,700,286 | \$27,761,721 |
| Net Profit From Charitable Games of Chance - Before Admin Fees | \$21,153,475 | \$21,409,613 | \$22,608,743 | \$5,031,284 |
| Less - Fees Paid to Secretary of State | \$632,103 | \$328,886 | \$312,614 | \$153,721 |
| Nef Profit (\% of Amount Wagered) | 19\% | 18\% | 20\% | 18\% |
|  |  |  |  |  |
| Charitable games Outside of Bingo Occasions |  |  |  |  |
| Bar/Club Pulltab |  |  |  |  |
| Gross Amount Wagered on Pulltabs | \$15,602,983 | \$15,998,444 | \$17,105,574 | \$3,979,609 |
| Less - Bar Pulltab Payouts | \$12,458,067 | \$12,738,326 | \$13,834,897 | \$3,191,300 |
| Gross Income From Bar/Club Rooms | \$3,144,916 | \$3,260,118 | \$3,270,677 | \$788,309 |
| Less - Total Amount Paid for Pulltab Bar Supplies | \$513,221 | \$519,740 | \$528,352 | \$142,811 |
| Net Profit Bar/Club Rooms - Before Admin Fees | \$2,631,695 | \$2,740,378 | \$2,742,325 | \$645,498 |
| Net Profit (\% of Amount Wagered) | 17\% | 17\% | 16\% | 16\% |
|  |  |  |  |  |
| Raffles |  |  |  |  |
| Gross Amount Wagered on Raffles | \$12,284,928 | \$14,026,551 | \$14,842,623 | \$3,181,390 |
| Less - Raffle Payouts | \$2,397,751 | \$3,480,865 | \$3,560,547 | \$614,730 |
| Gross Income From Raffles | \$9,887,177 | \$10,545,686 | \$11,282,076 | \$2,566,660 |
| Less - Total Amount Claimed for Expenses | \$1,476,596 | \$1,832,355 | \$1,108,932 | \$183,565 |
| Net Profit Raffles - Before Admin Fees | \$8,410,581 | \$8,713,331 | \$10,173,144 | \$2,383,095 |
| Net Profit Raffles (\% of Amount Wagered) | 68\% | 62\% | 69\% | 75\% |
|  |  |  |  |  |
| Progressive Raffles |  |  |  |  |
| Gross Amount Wagered on Progressive Raffles | \$0 | \$0 | \$256 | \$38,350 |
| Less - Progressive Raffle Payouts | \$0 | \$0 | \$200 | \$55,383 |
| Gross Income From Progressive Raffles | \$0 | \$0 | \$56 | (\$17,033) |
| Less - Total Amount for Expenses | \$0 | \$0 | \$314 | \$2,569 |
| Net Profit Progressive Raffles - Before Admin Fees | \$0 | \$0 | (\$258) | (\$19,602) |
| Net Profit Progressive Raffles (\% of Amount Wagered) |  |  | -101\% | -51\% |

