| Report Year Qtr | 2011 | 2012 | 2013 | 1st Quarter | $\begin{gathered} 2014 \\ \text { 2nd Quarter } \end{gathered}$ | CY 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Licenses | 1,286 | 1,242 | 1,288 | 1,175 | 1,175 | 1,175 |
| Total Bingo Occasion Reported | 18,194 | 18,654 | 17,922 | 4,466 | 4,374 | 8,840 |
| Total Players Reported | 1,543,806 | 1,577,803 | 1,462,301 | 364,023 | 328,746 | 692,769 |
|  |  |  |  |  |  |  |
| GRAND TOTALS |  |  |  |  |  |  |
| Gross Amount Wagered on Charitable Games | \$113,953,236 | \$116,334,611 | \$115,670,348 | \$31,954,939 | \$28,268,900 | \$60,226,400 |
| Net Profit From Charitable Games of Chance - Before Admin Fees | \$21,153,475 | \$21,409,613 | \$22,584,345 | \$8,293,719 | \$3,805,239 | \$12,104,725 |
| Less - Fees Paid to Secretary of State | \$632,103 | \$328,886 | \$312,495 | \$180,023 | \$156,827 | \$336,850 |
| Nef Profit (\% of Amount Wagered) | 19\% | 18\% | 20\% | 26\% | 13\% | 20\% |
|  |  |  |  |  |  |  |
| Charitable games Outside of Bingo |  |  |  |  |  |  |
| Bar/Club Pulltab |  |  |  |  |  |  |
| Gross Amount Wagered on Pulltabs | \$15,602,983 | \$15,998,444 | \$17,105,574 | \$4,326,672 | \$4,036,327 | \$8,362,999 |
| Less - Bar Pulltab Payouts | \$12,458,067 | \$12,738,326 | \$13,834,897 | \$3,469,984 | \$2,972,137 | \$6,442,121 |
| Gross Income From Bar/Club Rooms | \$3,144,916 | \$3,260,118 | \$3,270,677 | \$856,688 | \$1,064,190 | \$1,920,878 |
| Less - Total Amount Paid for Pulltab Bar Supplies | \$513,221 | \$516,428 | \$526,512 | \$123,419 | \$125,910 | \$249,329 |
| Net Profit Bar/Club Rooms - Before Admin Fees | \$2,631,695 | \$2,743,690 | \$2,744,165 | \$733,269 | \$938,280 | \$1,671,549 |
| Net Profit (\% of Amount Wagered) | 17\% | 17\% | 16\% | 17\% | 23\% | 20\% |
|  |  |  |  |  |  |  |
| Raffles |  |  |  |  |  |  |
| Gross Amount Wagered on Raffles | \$12,284,928 | \$14,026,551 | \$14,820,954 | \$6,237,115 | \$3,843,152 | \$10,082,828 |
| Less - Raffle Payouts | \$2,397,751 | \$3,480,865 | \$3,557,647 | \$673,036 | \$2,020,617 | \$2,694,113 |
| Gross Income From Raffles | \$9,887,177 | \$10,545,686 | \$11,263,307 | \$5,564,079 | \$1,822,535 | \$7,388,715 |
| Less - Total Amount Claimed for Expenses | \$1,476,596 | \$1,832,355 | \$1,109,932 | \$961,601 | \$1,042,694 | \$2,004,296 |
| Net Profit Raffles - Before Admin Fees | \$8,410,581 | \$8,713,331 | \$10,153,375 | \$4,602,478 | \$779,841 | \$5,384,419 |
| Net Profit Raffles (\% of Amount Wagered) | 68\% | 62\% | 69\% | 74\% | 20\% | 53\% |
|  |  |  |  |  |  |  |
| Progressive Raffles |  |  |  |  |  |  |
| Gross Amount Wagered on Progressive Raffles | \$0 | \$0 | \$256 | \$10,801 | \$11,035 | \$21,836 |
| Less - Progressive Raffle Payouts | \$0 | \$0 | \$200 | \$5,050 | \$12,193 | \$17,243 |
| Gross Income From Progressive Raffles | \$0 | \$0 | \$56 | \$5,751 | $(\$ 1,158)$ | \$4,593 |
| Less - Total Amount for Expenses | \$0 | \$0 | \$314 | \$101 | \$436 | \$537 |
| Net Profit Progressive Raffles - Before Admin Fees | \$0 | \$0 | (\$258) | \$5,650 | (\$1,594) | \$4,056 |
| Net Profit Progressive Raffles (\% of Amount Wagered) |  |  | -1.00781 | 0.5231 | -0.14445 | 0.18575 |
|  |  |  |  |  |  |  |
| Charitable Games at Bingo Occasions |  |  |  |  |  |  |
| Bingo |  |  |  |  |  |  |
| Gross Amount Wagered on Bingo | \$35,054,734 | \$35,347,953 | \$33,530,819 | \$8,361,022 | \$7,987,004 | \$16,348,026 |
| Less - Bingo Cash and Merchandise | \$27,192,203 | \$28,042,135 | \$26,675,268 | \$6,447,217 | \$6,572,243 | \$13,019,460 |
| Less - Bingo Expenses | \$4,264,305 | \$4,338,192 | \$4,065,984 | \$970,094 | \$1,047,011 | \$2,016,963 |
| Net Profit from Bingo | \$3,598,226 | \$2,967,627 | \$2,789,567 | \$943,711 | \$367,750 | \$1,311,603 |
| Net Profit from Bingo(\% of Amount Wagered) | 10.3\% | 8.4\% | 8.3\% | 11.3\% | 4.6\% | 8.0\% |


| Report Year Qtr | 2011 | 2012 | 2013 | 1st Quarter | $\begin{gathered} 2014 \\ \text { 2nd Quarter } \end{gathered}$ | CY 2014 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Licenses | 1,286 | 1,242 | 1,288 | 1,175 | 1,175 | 1,175 |
| Pulltabs at Bingo Occasions |  |  |  |  |  |  |
| Gross Amt Wagered on Pulltabs at Bingo | \$41,083,918 | \$40,967,160 | \$40,606,727 | \$10,635,536 | \$10,074,465 | \$20,710,001 |
| Less - Pulltab Payouts | \$32,330,841 | \$31,894,504 | \$31,538,898 | \$8,124,798 | \$7,770,985 | \$15,895,783 |
| Less - Pulltab Expenses | \$4,991,843 | \$5,026,842 | \$4,922,761 | \$1,233,996 | \$1,320,654 | \$2,555,128 |
| Net Profit from Pulltabs | \$3,761,234 | \$4,045,815 | \$4,145,068 | \$1,276,742 | \$982,826 | \$2,259,090 |
| Net Profit from Pulltabs (\% of Amount Wagered) | 9.2\% | 9.9\% | 10.2\% | 12.0\% | 9.8\% | 10.9\% |
|  |  |  |  |  |  |  |
| Progressive Pulltabs at Bingo Occasions |  |  |  |  |  |  |
| Gross Amount Wagered on Progressive Pulltabs | \$920,994 | \$407,932 | \$281,541 | \$30,601 | \$32,997 | \$63,598 |
| Progressive Pullab Payouts | \$469,274 | \$272,749 | \$197,878 | \$24,205 | \$26,273 | \$50,478 |
| Gross Profits - Progressive Pulltabs | \$451,720 | \$135,183 | \$83,663 | \$6,396 | \$6,724 | \$13,120 |
| Less: Prog Pulltab Supplies | \$28,821 | \$17,940 | \$20,936 | \$1,446 | \$4,890 | \$6,336 |
| Less: Other Prog Pulltab Expenses | \$111,368 | \$50,071 | \$34,010 | \$3,551 | \$4,326 | \$7,847 |
| Net Profits from Progressive Pulltabs at Bingo Occasions | \$311,531 | \$67,172 | \$28,717 | \$1,399 | -\$2,492 | -\$1,063 |
| Net Profit from Progressive Pulltabs (\% of Amount Wagered) | 34\% | 16\% | 10\% | 5\% | -8\% | -2\% |
|  |  |  |  |  |  |  |
| PROGRESSIVE BINGO AT BINGO |  |  |  |  |  |  |
| Gross Amount Wagered on Progressive Bingo | \$9,005,679 | \$9,586,572 | \$9,324,733 | \$2,363,993 | \$2,292,913 | \$4,656,906 |
| Gross Amount Paid on Progressive Bingo | \$5,376,454 | \$5,442,296 | \$5,363,556 | \$1,337,001 | \$1,231,966 | \$2,568,967 |
| Gross Profit - Progressive Bingo | \$3,629,225 | \$4,144,276 | \$3,961,177 | \$1,026,992 | \$1,060,947 | \$2,087,939 |
| Less: Prog Supplies | \$92,825 | \$91,702 | \$105,075 | \$16,860 | \$21,483 | \$38,343 |
| Less: Other Prog Expenses | \$1,096,191 | \$1,176,731 | \$1,130,551 | \$274,284 | \$300,576 | \$574,553 |
| Net Profits from Progressive Bingo at Bingo Occasions | \$2,440,209 | \$2,875,843 | \$2,725,551 | \$735,848 | \$738,888 | \$1,475,043 |
| Net Profit from Progressive Bingo (\% of Amount Wagered) | 27\% | 30\% | 29\% | 31\% | 32\% | 32\% |
|  |  |  |  |  |  |  |
| BINGO OCCASION TOTALS |  |  |  |  |  |  |
| Total Amount Wagered | \$86,065,325 | \$86,309,617 | \$83,743,820 | \$21,391,152 | \$20,387,379 | \$41,778,531 |
| Total Amount Paid Out as Prizes | \$65,368,772 | \$65,651,683 | \$63,775,600 | \$15,933,221 | \$15,601,467 | \$31,534,688 |
| Gross Income - Bingo Occasions | \$20,696,553 | \$20,657,934 | \$19,968,220 | \$5,457,931 | \$4,785,912 | \$10,243,843 |
| Expenses |  |  |  |  |  |  |
| Total Amount Paid for Rent | \$5,279,468 | \$5,288,941 | \$5,055,493 | \$1,220,885 | \$1,221,264 | \$2,442,149 |
| Total Amount Paid for Security | \$308,587 | \$349,288 | \$317,114 | \$77,113 | \$81,811 | \$158,924 |
| Total Amount Paid for Bookkeeping | \$543,940 | \$561,156 | \$515,448 | \$124,171 | \$121,552 | \$245,723 |
| Total Amount Paid for Janitorial Services | \$137,822 | \$111,575 | \$134,362 | \$26,378 | \$26,687 | \$53,065 |
| Total Amount Paid for Supplies | \$4,193,891 | \$4,280,876 | \$4,130,889 | \$1,033,377 | \$1,221,253 | \$2,254,630 |
| Total Expenses | \$10,463,708 | \$10,591,836 | \$10,153,306 | \$2,481,924 | \$2,672,567 | \$5,154,491 |
| Net Profits Bingo Occasions - Before Admin Fees | \$10,232,845 | \$10,066,098 | \$9,814,914 | \$2,976,007 | \$2,113,345 | \$5,089,352 |
| Average Net Profit Before Admin Fees per | \$7,957 | \$8,105 | \$7,620 | \$2,533 | \$1,799 | \$4,331 |
| Average Net Profits Before Admin Fees per | \$562 | \$540 | \$548 | \$336 | \$239 | \$575 |
| Average Net Profit Before Admin Fees per | \$6.63 | \$6.38 | \$6.72 | \$4.29 | \$3.05 | \$7.33 |
| Net Profit Bingo Occasions (\% of Amount Wagered) | 12\% | 12\% | 12\% | 14\% | 10\% | 12\% |

