DEPARTMENT OF REGULATORY AGENCIES DIVISION OF REAL ESTATE REAL ESTATE COMMISSION 4CCR 725-1

NOTICE OF PROPOSED RULEMAKING HEARING August 5, 2019

RULE D. RENEWAL, TRANSFER, INACTIVE LICENSE, ERRORS AND OMISSIONS INSURANCE

Pursuant to and in compliance with Title 12, Article 61 and Title 24, Article 4, C.R.S., as amended, notice of proposed rulemaking is hereby given, including notice to the Attorney General of the State of Colorado and to all persons who have requested to be advised of the intention of the Colorado Real Estate Commission (the "Commission") to promulgate rules, or to amend, repeal, or repeal and re-enact the present rules of the Commission.

STATEMENT OF BASIS

The statutory basis for the rules titled <u>Rules of the Colorado Real Estate Commission</u> is Part 1 of Title 12, Article 61, Colorado Revised Statutes, as amended.

STATEMENT OF PURPOSE

The purpose of this rule is to effectuate the legislative directive pursuant to section 24-4-103.3., C.R.S. (SB14-063) and to promulgate necessary and appropriate rules in conformity with the state statutes of the real estate practice act.

SPECIFIC PURPOSE OF RULEMAKING

The Division of Real Estate conducted a review of all of its rules relating to the real estate practice act to assess the continuing need for and the appropriateness and cost-effectiveness of its rules to determine if they should be continued in their current form, modified, or repealed. After consultation with stakeholders, the proposed rules have been re-organized, re-indexed, and correctly categorized. As a result, the current rules are being repealed and re-established in a chapter format.

PROPOSED NEW, AMENDED AND REPEALED RULES

Deleted material shown struck through; new material is indicated by <u>underline</u>. Rules, or portions of rules, which are unaffected are reproduced. Readers are advised to obtain a copy of the complete rules of the Commission at <u>www.dora.colorado.gov/dre</u>.

D. Renewal, Transfer, Inactive License, Errors and Omissions Insurance

- D-1. Repealed
- D-2. A real estate licensee may request that the Commission records show their license inactiveuntil proper request for reactivation has been made.
- D-3. A real estate licensee whose license is on inactive status must apply for renewal of such inactive license and pay the regular renewal fees.
- D-4. Renewal of all licenses can be effected by use of the renewal application form provided by the Commission or by other methods acceptable to the Real Estate Commission.
- D-5. Repealed.

D-6. License renewal notification.

Notification that a license will expire, unless renewed, will be sent to the electronic mailaddress on file with the Commission.

D-7. When a real estate license is on an inactive status or has been transferred to a subsequent employing broker, a licensee may be compensated directly by a previous employing brokerfor commissions earned during that term of employment.

D-8. Repealed.

D-9. Form and fees required to change license.

No changes in license status will be made except in a manner acceptable to the Commissionto effect such change and upon payment of the statutory fees for such changes.

D-10. Repealed.

D-11. Initial license.

Effective January 1, 2018, each applicant who has satisfied the requirements for licensure will be issued a license expiring December 31 of the year of issue. Thereafter, a licensee will renew a license on a calendar year cycle commencing on January 1 of year one and expiring on December 31 of year three.

- D-12. All fees paid for the renewal of a license shall be non-refundable.
 - D-13. Transition period license renewals.

Upon receipt of a complete and satisfactory application accompanied with payment of the appropriate fee, the Commission will renew a license expiring on the anniversary date in the years of 2018, 2019 or 2020, for a period of time equal to two years plus the remaining days in the third year to reach December 31. Thereafter, a licensee will renew a license on a calendar year cycle commencing on January 1 of year one and expiring on December 31 of year three.

D-14. Errors and omissions (E&O) insurance (See 12-61-103.6, C.R.S.)

Every active real estate licensee shall have in effect a policy of errors and omissions insuranceto cover all acts requiring a license. In addition, all active licensed real estate companies that employ licensees in addition to the responsible broker must also have in effect a policy of errors and omissions insurance to cover all acts requiring a license.

- (a) The Commission shall enter into a contract with a qualified insurance carrier tomake available to all licensees and license applicants a group policy of insuranceunder the following terms and conditions (hereafter referred to as the "Commission-Insurance Policy"):
 - (1) The insurance carrier is licensed and authorized by the Colorado Division of Insurance to write policies of errors and omissions insurance in this state.
 - (2) The insurance carrier maintains an A.M. Best rating of "A-" or better.
 - (3) The insurance carrier will collect premiums, maintain records and reportnames of those insured and a record of claims to the Commission on a timelybasis and at no expense to the state.
 - (4) The insurance carrier has been selected through a competitive bidding process.
 - (5) The contract and policy are in conformance with this rule and all relevant Colorado statutory requirements.

- (b) The Commission Insurance Policy shall provide, at a minimum, the following termsof coverage:
 - (1) Coverage for all acts for which a real estate license is required, except those illegal, fraudulent or other acts which are normally excluded from such coverage.
 - (2) That the coverage cannot be canceled by the insurance carrier except for nonpayment of the premium or in the event a licensee becomes inactive or is revoked or an applicant is denied a license.
 - (3) Pro-ration of premiums for coverage which is purchased during the course of a calendar year but with no provision for refunds of unused premiums.
 - (4) Not less than \$100,000 coverage for each licensed individual and entity percovered claim regardless of the number of licensees or entities to which a settlement or claim may apply, not including costs of investigation and defense.
 - (5) An annual aggregate limit of not less than \$300,000 per licensed individual or entity, not including costs of investigation and defense.
 - (6) Coverage for investigation and defense shall be provided in addition topolicy coverage limits.
 - (7) A deductible amount for each occurrence of not more than \$1,000 for claimsand no deductible for legal expenses and defense.
 - (8) The obligation of the insurance carrier to defend all covered claims and the ability of the insured licensee to select counsel of choice subject to the writtenpermission of the carrier, which shall not be unreasonably withheld.
 - (9) Coverage of a licensee's use of lock boxes, which coverage shall not be lessthan \$25,000 per occurrence.
 - (10) The ability of a licensee, upon payment of an additional premium, toobtain higher or excess coverage or to purchase additional coverage fromthe state carrier as may be determined by the carrier.
 - (11) That coverage is individual and license specific and will cover the licensee regardless of changes in employing broker.
 - (12) The ability of a licensee, upon payment of an additional premium to obtain an extended reporting period of not less than 365 days.
 - (13) A conformity endorsement allowing a Colorado resident licensee to meet the errors and omissions insurance requirement for an active license in another group mandated state without the need to purchase separate coverage inthat state.
 - (14) Prior acts coverage shall be offered to licensees with continuous past coverage.
- (c) Licensees or applicants may obtain errors and omissions coverage independent of the Commission Insurance Policy from any insurance carrier subject to the followingterms and conditions:
 - (1) For both individual and entity/group policies, the insurance carrier must be licensed and authorized by the Colorado Division of Insurance to write policies of errors and omissions insurance in this state and must be in conformance with all Colorado.

- (2) The insurance provider maintains an A.M. Best rating of "A-" or better.
- (3) Individual policies must, at a minimum, comply with the following conditions and the insurance carrier must certify compliance in an affidavit issued to the insured licensee or applicant in a form specified by the Commission. Insurance carrier agrees to immediately notify the Commission of any cancellation or lapse in coverage. Independent individual coverage must provide, at aminimum, the following:
 - (i) The contract and policy are in conformance with all relevant-Colorado statutory requirements.
 - (ii) Coverage includes all acts for which a real estate license is required, except those illegal, fraudulent or other acts that are normally excluded from such coverage.
 - (iii) Coverage cannot be canceled by the insurance carrier except fornonpayment of the premium. Cancellation notice must be provided ina manner that complies with 10-4-109.7(1), C.R.S
 - (iv) Coverage is for not less than \$100,000 for each licensed individual and entity per covered claim, with an annual aggregate limit of not lessthan \$300,000 per licensed individual and entity, not including costsof investigation and defense. Coverage for investigation and defenseshall be provided in addition to policy coverage limits.
 - (v) A deductible amount for each occurrence of not more than \$1,000for claims and the provider shall look to the insured for payment ofany deductible.
 - (vi) Payment of defense costs by the provider shall be on a first dollar basis. That is, the insured is not required to pay anything towards the cost of defense of any claim or complaint.
 - (vii) The ability of a licensee, upon payment of an additional premium to obtain an extended reporting period of not less than 365 days within sixty (60) days of the initial coverage ending.
 - (viii) That the provider of the independent policy has executed an affidavit in a form or manner specified by the commission attesting that the independent policy is in force and, at a minimum, complies with allrelevant conditions set forth herein and that the provider willimmediately notify the Commission in writing of any cancellation orlapse in coverage of any independent policy.
 - (ix) Coverage of a licensee's use of lock boxes, which coverage shall not be less than \$25,000 per occurrence.
 - (x) Prior acts coverage shall be offered to licensees with continuouspast coverage.
- (4) For firms and sole-proprietor brokerages with independently carried firmcoverage, section (3) will apply except sections (3)(iv), (3)(v) and (3)(x) shallbe replaced with the following:
 - (i) The per claim limit shall be not less than \$1,000,000.
 - (ii) The aggregate limit shall be not less than \$1,000,000.
 - (iii) The maximum deductible amount for each occurance shall not exceed

\$10,000 and the provider shall look to the insured for payment of any deductible.

- (d) Applicants for licensure, activation, renewal and reinstatement shall certify compliance with this rule and 12-61-103.6 C.R.S. on forms or in a manner prescribed by the Commission. Any active licensee who so certifies and fails to obtain errors and omissions coverage or to provide proof of continuous coverage, either through the group carrier or directly to the Commission, shall be placed on inactive status:
 - (1) immediately, if certification of current insurance coverage is not provided to the Commission; or,
 - (2) immediately upon the expiration of any current insurance when certification of continued coverage is not provided.

D-15. REPEALED.

D-16. REPEALED.

D-17. Transition period license reinstatements.

An expired license may be reinstated as follows:

- (a) If proper application is made within thirty-one days after the date of expiration of a license, by payment of the regular renewal fee, the license will be issued as prescribed in rule D-13.
- (b) If proper application is made more than thirty-one days but within one year after the date of expiration of a license, by payment of the regular renewal fee and payment of a reinstatement fee equal to one-half the regular renewal fee, the license will be issued with an expiration date of December 31 of the year of issuance. Thereafter, a licensee will renew a license on a calendar year cycle commencing on January 1 of year one and expiring on December 31 of year three.
- (c) If proper application is made more than one year but within three years after the dateof expiration of a license, by payment of the regular renewal fee and payment of a reinstatement fee equal to the regular renewal fee, the license will be issued with an expiration date of December 31 of the year of issuance. Thereafter, a licensee will renew a license on a calendar year cycle commencing on January 1 of year one and expiring on December 31 of year three.

(Repealed and re-established in 4 CCR 725-1, Chapters 1-9 effective January 01, 2020)

A hearing on the above subject matter will be held on Monday, August 5, 2019 at the Colorado Division of Real Estate, 1560 Broadway, Suite 110-D, Denver, Colorado 80202 beginning at 9:00 a.m.

Any interested person may participate in the rule making through submission of written data, views and arguments to the Division of Real Estate. Persons are requested to submit data, views and arguments to the Division of Real Estate in writing no less than ten (10) days prior to the hearing date and time set forth above. However, all data, views and arguments submitted prior to or at the rulemaking hearing or prior to the closure of the rulemaking record (if different from the date and time of hearing), shall be considered.

Please be advised that the rule being considered is subject to further changes and modifications after public comment and formal hearing.